

# **VIETNAM DAILY**

# [Market Commentary]

The domestic stock market regained ground with stronger liquidity, and banks were the biggest winners

# [Futures/ETFs]

Futures contracts finished higher, similar to the developments of the cash market

# [Market Movers]

HDC, HAG

# January 26, 2024

		Chg
	Index	(%, bp)
Ho Chi Minh	1,175.67	+0.45
VN30	1,182.82	+0.45
VN30 futures	1,187.00	+0.55
Hanoi	229.43	+0.40
HNX30	485.80	+0.28
UPCoM	87.70	+0.02
USD/VND	24,608	-0.01
10-yr govt bond (%)	2.28	+3
Overnight rate (%)	0.16	+4
Oil (WTI, \$)	76.73	-0.81
Gold (LME, \$)	2,019.24	-0.08



# Market Commentary

VNIndex 1,1	.75.67P (+0.45%)
Volume (mn shrs	) 498.2 (+15.6%)
Value (U\$mn)	524.2 (+13.5%)
HNXIndex	229.43P (+0.40%)
Volume (mn shrs	) 59.5 (+31.8%)
Value (U\$mn)	37.0 (+27.7%)
UPCoM	87.70P (+0.02%)
Volume (mn shrs	) 39.0 (+14.0%)
Value (U\$mn)	19.8 (+48.3%)
Net foreign buy	(U\$mn) +11.8

The domestic stock market regained ground with stronger liquidity, and banks were the biggest winners. Foreign investors net bought VND241.34 billion, focusing on Hoa Phat Group (HPG, +0.35%), Hoa Sen Group (HSG, +1.95%), and Viglacerat Corporation (VGC, +0.79%).

At the price management steering committee meeting earlier this week, the Ministry of Industry and Trade suggested adjusting the electricity price in 2024 due to input cost fluctuations. PV Power Nhon Trach 2 (NT2, +0.59%) and Gia Lai Electricity (GEG, +0.39%) gained as a result.

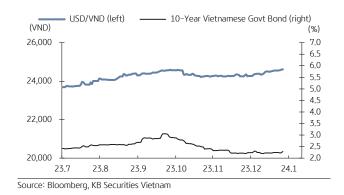
The International Air Transport Association (IATA) forecasts the global aviation market to fully recover by the end of 2024. In particular, the Asia–Pacific aviation market may break even and obtain ~1.1 billion in 2024 profit. Aviation stocks rose, namely Vietnam Airlines (HVN, +1.21%) and Vietjet Aviation (VJC, +0.76%).



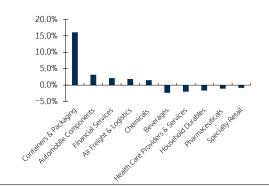
# VN Index & HNX Index

Source: Bloomberg, KB Securities Vietnam

#### USD/VND & 10-year government bond rates



### VN Index sector performance





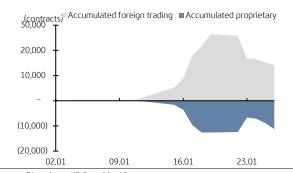


# **Futures/ETFs**

VN30	1,182.82P (+0.45%)
VN30 futures	1,187.0P (+0.55%)
Open	1,182.9P
High	1,189.0P
Low	1,181.0P
Contracts	156,102 (-14.9%)

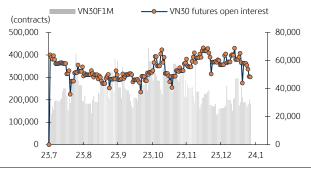
Futures contracts finished higher, similar to the developments of the cash market. The basis opened at 4.58 bps, then hovered in a positive range of around 3.75 bps before closing at 4.18 bps. Trading volume dropped today. Foreign investors net sold 1,027 VN30F2402 futures contracts today but are maintaining a long position of 14,189 contracts. Proprietary trading recorded a short position of 2,365 contracts today and 11,225 contracts in total.

#### VN30F1M futures volume - Proprietary & foreign trading



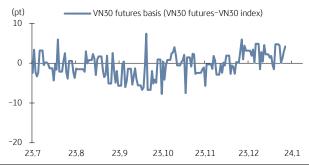
Source: Bloomberg, KB Securities Vietnam

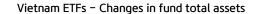
#### VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



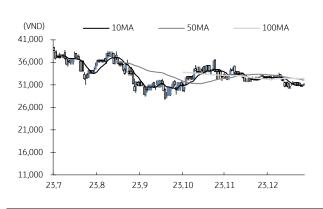




Source: FiinPro, KB Securities Vietnam

# **Market Movers**

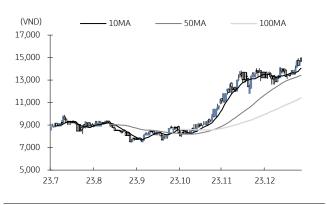
#### Ba Ria - Vung Tau House Development (HDC)



- HDC closed up 0.65% to VND31,000/share.
- HDC recently approved its 2024 plan with an expected investment expense of VND2,856 billion, 7.5 times higher than the previous year. The projected revenue and after-tax profit are VND1,658 billion and VND424 billion, respectively, representing increases of 2.5 times and 2.9 times compared to 2023. If achieved, the company would return to its highest after-tax profit level of VND421 billion in 2022.

Source: Bloomberg, KB Securities Vietnam

#### Hoang Anh Gia Lai (HAG)



- HAG closed down 0.34% to VND14,700/share.
- HAG recently announced a resolution approved by the Board of Directors adjusting the capital utilization plan from the private placement of 130 million shares at the price of VND10,000/share. Under the new plan, HAG will use nearly VND347 billion to buy back bonds before maturity issued in 2022. More than VND253 billion will be used to restructure the debt for Lo Pang Livestock Joint Stock Company through a loan to settle its outstanding loans at TPBank (TPB). The remaining VND700 billion will be retained to supplement working capital, restructure debt for subsidiaries, and settle outstanding debts.

# **KBSV Model Portfolio**

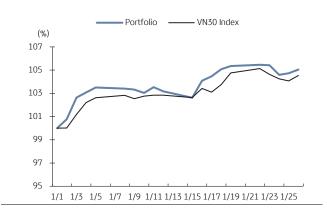
# **KBSV Research Team**

# Investment approach:

- Seek to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe;
- The default holding period is 3-month. However, the portfolio is reviewed and reallocated in every first week of each month;
- Employ a risk-managed exit strategy that sets a stop loss of 15%;
- Use an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that can also include VN30 index ETFs.

	VN30 Index	Master Portfolio
Daily return	0.45%	0.29%
Cum. return	4.54%	5.04%

## Performance vs VN30 Index



# KBSV domestic model portfolio

raking the market more vibrant           PNU Nhuan (PNU)         23/0 Y11         89,500         0.0%         24.3%         PNU Jachieved positive 3023 results thanks to gaining market share despite softer purchasing power           FPT (PFT)         24/02/01         95,900         0.8%         0.0%         24.3%           FPT (FPT)         24/02/01         95,900         0.8%         0.0%         2 EXPOSITION OF THE DES CALING AND	- Ticker	Inclusion date	Close 24/01/26	Daily return (%)	Cumulative return (%)	Main investment catalysts
(SSI)       23/01/11       34,100       0.4%       25.6%       - Upcoming operation of the KRX system would bring T-0 settlement to the stock market, thus making the market more vibrant         Phu Nhuan (PNJ)       23/01/11       89,500       0.0%       24.3%       - PNJ achieved positive 3023 results thanks to gaining market share despite softer purchasing power         Phu Nhuan (PNJ)       23/01/11       89,500       0.0%       24.3%       - Consumption demand should further improve in the fourth quarter, which is also the peak seas for the jewelry industry.         FPT       24/02/01       95,900       0.8%       0.0%       - Semiconductor will be the long-term growth driver         Deo Ca       - The foreign IT and education segment maintain potential growth       - Semiconductor will be the long-term growth driver         // HeV)       - Backlog worth VND4.000 bil, equivalent to the revenue of the construction segment in 2021-         // ACB       23/01/11       26,300       1.9%       21.8%         // ACB       23/01/11       26,300       1.9%       21.8%         // Miltary Bank       24/02/01       22,000       0.5%       16.7%         // MBB       24/02/01       22,000       0.5%       16.7%       NIM maintains a high level thanks to the leading in CASA         // MILTary Bank       (MAB)       24/02/01       25,450       0.6%<						- SSI benefits from cooling interest rates, boosting market liquidity over the same period
making the market more vibrant           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power           PNJ achieved positive 3Q23 results thanks to the factor that positive soft provides that the positive soft provides that the positive result provides that the positive result provide thanks to the feasing power           PPT (PPT)         24/02/01         25,300         1.9%         21.8%           ACB (ACB)         23/01/11         26,300         1.9%         21.8%         1.500 cost to corporate leans.         1.500 cost to corporate leans.           Military Bank (MBB)         24/02/01         22,000         0.5%         16.7%         NIM markatis hat heleading in CASA           Military Bank (MBB)         24/02/01		23/01/11	34,100	0.4%	25.6%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
Phu Nhuan (PNJ)       23/01/11       89,500       0.0%       24.3%       power - Consumption demand should further improve in the fourth quarter, which is also the peak seas for the jewelry industry.         FPT (FFT)       24/02/01       95,900       0.8%       0.0%       Semiconductor will be the long-term growth driver         Deo Ca (Hfrestructure (HW)       23/01/11       5500       0.0%       22.6%       Huu Nghi - Ch Lang BOT, once completed, will help increase vehicle traffic - HW may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel project         ACB (ACB)       23/01/11       26,300       19%       21.8%       its focus to corporate loans. - The NPL ratio should decrease over the next two quarters, easing provisioning pressure. - Positive credit growth will be the main driver for the profit (MBB)       Num maintains a high level thanks to the leading in CASA - Attractive valuation in the loar term with the current P/B is about 10x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         VHAH       24/02/01       25,450       0.5%       5.5%       Port revenue will be a stable source of income for HAH - HAH opers new shipping routes, strengthening business activities and raising container throughput         Coteccores (CTD)       24/02/01       67,700       -0.5%       5.5%       Port revenue will be a stable source of income for HAH - HAH oper	(00.)					making the market more vibrant
FPT (FPT)       24/02/01       95,900       0.8%       0.0%       The foreign IT and education segment maintain potential growth         Deo Ca Infrastructure       23/0 1/11       15,500       0.0%       22.6%       - Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021: - HuN Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic         ACB (ACB)       23/0 1/11       26,300       1.9%       21.8%       - Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans.         Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - NM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 10x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The prove plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         Hei An Transport (HAH)       23/0 V 12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH - HAH open two due to weather-related issues         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - 55%       - The industrial segment is the driving force for future growth         Mobile World       24/02/01       67,700       -0.1%       0.0%       - See freight rates may improve due to		23/01/11	89,500	0.0%	24.3%	<ul> <li>PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing power</li> <li>Consumption demand should further improve in the fourth quarter, which is also the peak season</li> </ul>
FPT (FPT)24/02/0195,9000.8%0.0%- Semiconductor will be the long-term growth driverDeo Ca Infrastructure23/01/1115,5000.0%22.6%- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic - HW may receive funding of VND2,280 billion in 2024 for the Deo Ca turnel projectACB (ACB)23/01/1126,30019%21.8%- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans. - The NPL ratio should decrease over the next two quarters, easing provisioning pressure.Military Bank (MBB)24/02/0122,0000.5%16.7%- NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 10xNhon Trach 2 (NT2)24/02/0125,4500.6%3.5%- The prisk of gas shortage expected to be minimized in 2024Hai An Transport (CTD)23/01/1238,250-0.5%5.5%- For trevene will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container througputCoteccons (CTD)24/02/0167,700-0.1%0.0%- The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT - The industrial segment is the driving force for future growth						for the jewelry industry.
(FPT)24/02/0195,9000.8%0.0%- Semiconductor will be the long-term growth driverDeo Ca Infrastructure23/01/1115,5000.0%22.6%- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic - H+V may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel projectACB (ACB)23/01/1126,30019%21.8%- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans. - The NPL ratio should accelerate over the next two quarters, easing provisioning pressure. - Positive credit growth will be the main driver for the profitMilitary Bank (MBB)24/02/0122,0000.5%16.7%- NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 10xNhon Trach 2 (NT2)24/02/0125,4500.6%3.5%- The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024Hai An Transport (HAH)23/01/1238,250-0.5%5.5%- Port revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughput.Coteccons (CTD)24/02/0167,700-0.1%0.0%- The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT - MWdo contineed its price war in the ICR&C retail industry in return for more market share - Besh bha X for the waine dispertive from the returned re	EDT					- The foreign IT and education segment maintain potential growth
Dod CaDod Ca23/01/1115,5000.0%22.6%- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic - H+V may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel projectACB (ACB)23/01/1126,30019%21.8%- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans. - The NPL ratio should decrease over the next two quarters, easing provisioning pressure.Military Bank (MBB)24/02/0122,0000.5%16.7%- NIM maintains a high level thanks to the leading in CASA - NIM maintains a high level thanks to the leading in CASAMinon Trach 2 (NT2)24/02/0125,4500.6%3.5%- The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024Hai An Transport (HAH)23/01/1238,250-0.5%5.5%- Port revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughputCoteccons (CTD)24/02/0167,700-0.1%0.0%- The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT - MWG continued its prices are integer to provision costs are at VND104 billion, supporting NPAT		24/02/01	95,900	0.8%	0.0%	- Semiconductor will be the long-term growth driver
(H+V)       - HHV may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel project         ACB (ACB)       23/01/11       26,300       1.9%       21.8%       its focus to corporate loans. - The NPL ratio should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans. - The NPL ratio should decrease over the next two quarters, easing provisioning pressure.         Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 10x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Sea freight rates may improve due to weather-related issues         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth         Mobile World       24/02/01       67,700       -0.5%       5.8%       - Berb has Yab enjored one war in the ICRSCE retail industry in return for more market share	Deo Ca					- Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021-2022
ACB (ACB)       23/01/11       26,300       1.9%       21.8%       - Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts its focus to corporate loans.         Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 1.0x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Postive revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughput         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44.900       -0.7%       58%       - Barb Ha'S Athe Store was the eigend on stime	Infrastructure	23/01/11	15,500	0.0%	22.6%	- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic
ACB (ACB)       23/01/11       26,300       1.9%       21.8%       its focus to corporate loans. . The NPL ratio should decrease over the next two quarters, easing provisioning pressure.         Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - Positive credit growth will be the main driver for the profit         Nime Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - NT2 continues to benefit from El Nino         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30%         Mobile World       24/02/01       44.900       -0.7%       5.8%       - Sea freight rates may improve due to be a stable for the profit in return for more market share	(HHV)					- HHV may receive funding of VND2,280 billion in 2024 for the Deo Catunnel project
(ACB)       23/01/11       26,300       1.9%       21.8%       its focus to corporate loans. - The NPL ratio should decrease over the next two quarters, easing provisioning pressure.         Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - Positive credit growth will be the main driver for the profit         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - NT2 continues to benefit from El Nino         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Post revenue will be a stable source of income for HAH         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth         Mobile World       24/02/01       67,700       -0.7%       5.8%       - Reade for the provision costs are at VND104 billion, supporting NPAT						- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts
Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       - Positive credit growth will be the main driver for the profit         Nilon Trach 2 (NT2)       24/02/01       25,450       0.6%       16.7%       - NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 1.0x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughput         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44.900       -0.7%       5.8%       - See figure does in provision costs are at VND104 billion, supporting NPAT		23/01/11	26,300	1.9%	21.8%	its focus to corporate loans.
Military Bank (MBB)       24/02/01       22,000       0.5%       16.7%       • NIM maintains a high level thanks to the leading in CASA - Attractive valuation in the long-term with the current P/B is about 1.0x         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       • The power plant completed its major maintenance         Nind Transport (NT2)       24/02/01       25,450       0.6%       3.5%       • The power plant completed its major maintenance         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       • Port revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughput         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       • The value of new contracts to be signed in FY2024 should gain 30% - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44.900       -0.7%       5.8%       • See the a Yarbe enjoyed positive signs and should be future growth driver	(AOD)					- The NPL ratio should decrease over the next two quarters, easing provisioning pressure.
(MBB)       24/02/01       22,000       0.5%       16.7%       - NIM maintains a high level thanks to the leading in CASA         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - NT2 continues to benefit from El Nino         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth         Mobile World       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30%         - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT       - MWG continued its price war in the ICT&CE retail industry in return for more market share						- Positive credit growth will be the main driver for the profit
Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - NT2 continues to benefit from El Nino         Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Sea freight rates may improve due to weather-related issues         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44.900       -0.7%       5.8%       - Set ba X arb enjoyed on situe singe and should here there are situe singe and should here there are situe singe and should here there are situe singer and should here are situe singer and should here are situe	•	24/02/01	22,000	0.5%	16.7%	- NIM maintains a high level thanks to the leading in CASA
Nhon Trach 2 (NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance - The risk of gas shortage expected to be minimized in 2024         Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH - HAH opens new shipping routes, strengthening business activities and raising container throughput         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44,900       -0.7%       5.8%       - See the a Yane prived positive sings and shuld be future growth driver						- Attractive valuation in the long-term with the current P/B is about 1.0x
(NT2)       24/02/01       25,450       0.6%       3.5%       - The power plant completed its major maintenance						- NT2 continues to benefit from El Nino
- The risk of gas shortage expected to be minimized in 2024         - The risk of gas shortage expected to be minimized in 2024         - The risk of gas shortage expected to be minimized in 2024         - The risk of gas shortage expected to be minimized in 2024         - The risk of gas shortage expected to be minimized in 2024         - Sea freight rates may improve due to weather-related issues         - Port revenue will be a stable source of income for HAH         - HAH opens new shipping routes, strengthening business activities and raising container         - The industrial segment is the driving force for future growth         Coteccons (CTD)       24/02/01         24/02/01       67,700         -0.1%       0.0%         - The value of new contracts to be signed in FY2024 should gain 30%         - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         - MWG continued its price war in the ICT&CE retail industry in return for more market share         - MWG a varb enjoyed positive signs and should be future growth driver		24/02/01	25,450	0.6%	3.5%	- The power plant completed its major maintenance
Hai An Transport (HAH)       23/01/12       38,250       -0.5%       5.5%       - Port revenue will be a stable source of income for HAH         - HAH opens new shipping routes, strengthening business activities and raising container throughput       - HAH opens new shipping routes, strengthening business activities and raising container         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth         - The value of new contracts to be signed in FY2024 should gain 30%       - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44,900       -0.7%       5.8%       - Berb Hap X orb eriored positive sings and should be future growth driver	(1112)					- The risk of gas shortage expected to be minimized in 2024
(HAH)       23/01/12       38,250       -0.5%       5.5%       -104 Notate with both status out allows of the intervention of the intervent of the intervention of the interventinterventintervention of the intervention of the inter						- Sea freight rates may improve due to weather-related issues
(HAH)       - HAH opens new shipping routes, strengthening business activities and raising container throughput         Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The industrial segment is the driving force for future growth         - The value of new contracts to be signed in FY2024 should gain 30%       - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44,900       -0.7%       58%       - Bach Hoa X arb enjoyed positive sings and should be future growth driver	•	23/01/12	38 250	-0.5%	5.5%	- Port revenue will be a stable source of income for HAH
Coteccons (CTD)       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30%         - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       -0.7%       5.8%       - Berb Hpa Xerb enjoyed positive signs and should be future growth driver	(HAH)	23/01/12	30,230	-0.376	3.576	
(CTD)       24/02/01       67,700       -0.1%       0.0%       - The value of new contracts to be signed in FY2024 should gain 30%         - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT       - Estimated FY2024 provision costs are at VND104 billion, supporting NPAT         Mobile World       24/02/01       44.900       -0.7%       5.8%       - Bach Hoa X and enjoyed positive sines and should be future growth driver	Cotocoops					- The industrial segment is the driving force for future growth
- Estimated FY2024 provision costs are at VND104 billion, supporting NPAT - MWG continued its price war in the ICT&CE retail industry in return for more market share Mobile World 24/02/01 44 900 -0.7% 58% - Back Hoa Yanh enjoyed positive signs and should be future growth driver		24/02/01	67,700	-0.1%	0.0%	- The value of new contracts to be signed in FY2024 should gain 30%
Mobile World 24/02/01 44 900 -0.7% 5.8% - Back Hoa Yanh enjoyed positive signs and should be future growth driver	(====)					- Estimated FY2024 provision costs are at VND104 billion, supporting NPAT
21/02/01 $11.000$ $-0.7%$ 5.8% - Bach Hoa X and enjoyed positive signs and should be future growth driver	MahilaMarit					- MWG continued its price war in the ICT&CE retail industry in return for more market share
	(MWG)	24/02/01	44,900	-0.7%	5.8%	- Bach Hoa Xanh enjoyed positive signs and should be future growth driver

# **Market Monitors**

# Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	0.4%	24.8%	91.7
HSG	2.0%	22.0%	82.1
VCG	0.8%	12.6%	76.9
EIB	-1.0%	2.4%	70.5
NLG	2.9%	43.7%	68.6
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VHM	-0.2%	22.4%	-108.3
SAB	-2.6%	61.7%	-84.7
MSN	-1.5%	28.1%	-57.2
VNM	0.2%	53.5%	-38.6

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst weekly performance

-		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Containers & Packaging	21.6%	TDP, SVI, MCP, TPC
Commercial Services & Supplies	2.6%	TLG, ILB, APC, ST8
Metals & Mining	2.1%	HPG, HSG, NKG, KSB
Capital Markets	1.5%	SSI, VND, HCM, VCI
Textiles, Apparel & Luxury Goods	1.3%	PNJ, TCM, MSH, GIL
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Beverages	-6.3%	SAB, BHN, SMB, SCD
Household Durables	-3.2%	TTF, GDT, EVE, SAV
Air Freight & Logistics	-3.1%	TMS, SCS, STG, ASG
Financial Services	-2.8%	EVF, OGC
Financial Services Electrical Equipment	-2.8% -2.2%	EVF, OGC GEX, SAM, CAV, RAL

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	0.8%	1.9%	4.3
PVS	0.3%	19.7%	0.9
LAS	7.0%	1.0%	0.9
DHT	1.6%	34.3%	0.6
TNG	0.0%	19.9%	0.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HUT	0.0%	1.6%	-1.4
EID	-1.0%	0.0%	-0.7
HLD	0.0%	5.2%	-0.7
PMS	0.0%	0.0%	-0.5
EVS	0.0%	0.5%	-0.5

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Containers & Packaging	23.2%	TDP, SVI, MCP, TPC
Banks	12.7%	VCB, BID, VPB, TCB
Hotels, Restaurants & Leisure	7.4%	AST, VNG, DSN, DAH
Health Care Providers & Services	7.1%	TNH, JVC, VMD
Capital Markets	5.3%	SSI, VND, HCM, VCI
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Household Durables	-7.5%	TTF, GDT, EVE, SAV
Beverages	-7.1%	SAB, BHN, SMB, SCD
Building Products	-3.2%	VGC, BMP, SHI, DAG
Electric Utilities	-1.8%	PGV, NT2, PPC, TTA
Gas Utilities	-1.7%	GAS, PGD, PMG

# Vietnam – Focus stocks

Sector	Code	Company some	Price	Mkt cap (VNDbn,	Trading Value avail		P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince(%)	
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avaii (%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16,170)	91,015 (3.7)	22.5	40.4	92.4	14.7	2.8	0.6	1.4	1.4	0.0	-1.2	- 1.7	
	VHM	VINHOMESJSC	79,385	339,478 (14,753)	258,814 (10.6)	26.6	4.9	5.1	35.9	21.9	17.7	1.0	0.9	-0.2	-2.4	0.2	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	113,719 (4.7)	17.8	12.6	12.7	-7.6	12.1	10.9	1.4	1.3	-0.2	-0.4	1.9	
estate	NVL	NOVALANDINVESTM	45,853	86,712 (3,768)	258,838 (10.6)	31.3	-	-	6.7	5.5	-0.7	0.9	0.9	0.0	1.2	- 1.8	
	KDH	KHANG DIEN HOUSE	25,770	19,167 (833)	53,693 (2.2)	11.6	25.0	25.2	13.7	8.3	8.2	1.8	1.7	-0.2	-0.8	1.5	
	DXG	DATXANHGROUP	20,008	12,594 (547)	233,860 (9.6)	13.9	53.0	48.3	-	2.5	2.7	1.3	1.3	0.8	0.0	-0.8	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16,441)	124,722 (5.1)	6.3	17.0	13.8	11.7	20.9	19.4	3.1	2.5	1.1	-0.6	11.1	
	BID	BANK FOR INVESTM	30,621	174,556 (7,586)	84,996 (3.5)	12.7	15.1	11.8	-5.3	18.4	19.0	2.4	2.0	1.1	- 1.8	13.8	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	188,136 (7.7)	0.0	5.7	4.7	14.3	15.4	15.9	0.8	0.7	1.1	1.3	14.9	
	CTG	VIETNAM JS COMM	25,516	137,021 (5,955)	254,008 (10.4)	1.4	9.7	8.0	50.3	16.1	16.9	1.4	1.2	0.2	- 1.5	19.8	
Popko	VPB	VIETNAMPROSPERI	15,296	101,381 (4,406)	248,937 (10.2)	0.0	12.1	9.3	18.8	9.9	11.3	1.1	1.0	0.5	0.3	6.8	
Banks	MBB	MILITARYCOMMERC	14,063	73,327 (3,187)	430,838 (17.6)	0.0	5.7	5.0	14.6	24.5	23.1	1.2	1.0	0.5	-0.2	19.2	
	HDB	HDBANK	14,191	40,641 (1,766)	144,976 (5.9)	4.2	7.0	5.2	23.3	21.5	23.1	1.4	1.1	1.2	1.7	10.9	
	STB	SACOMBANK	18,600	33,548 (1,458)	564,567 (23.1)	14.0	9.5	5.8	26.5	16.5	21.0	1.3	1.0	-0.7	0.0	10.2	
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	182,837 (7.5)	0.0	5.1	4.0	37.4	17.1	18.1	1.0	0.9	0.8	- 1.6	7.6	
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	248,817 (10.2)	0.2	-	-	27.3	7.7	11.4	-	-	- 1.0	- 1.8	6.8	
	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	16,174 (0.7)	21.0	17.7	17.3	15.8	8.2	8.0	1.4	1.3	0.4	- 1.0	3.4	
Insurance	BMI	BAOMINHINSURANC	20,227	2,439 (106)	4,302 (0.2)	14.2	9.6	9.1	9.1	12.7	12.5	1.0	0.9	0.9	- 1.1	2.1	
	SSI	SSI SECURITIES C	20,676	19,947 (867)	695,253 (28.4)	55.4	24.3	21.8	-3.2	9.6	10.0	2.2	2.2	0.4	1.2	4.1	
	VCI	VIETCAP	21,154	9,108 (396)	202,034 (8.3)	71.9	26.2	19.4	-4.0	13.4	14.2	2.8	2.7	-0.2	0.7	1.2	
Securities	HCM	HOCHIMINHCITY	15,467	8,907 (387)	219,735 (9.0)	52.4	-	-	- 19.0	10.2		-	-	2.1	10.0	18.0	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	420,677	27.2	18.9	14.2	36.3	10.7	11.8	1.7	1.6	0.2	1.2	0.5	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9,900)	149,956 (6.1)	42.1	18.3	15.6	4.0	27.9	29.9	4.6	4.3	0.1	- 1.5	- 1.5	
Consumer	SAB	SAIGON BEER ALCO	96,250	123,447 (5,365)	44,159 (1.8)	36.9	17.3	16.8	7.3	18.2	19.9	3.1	3.2	-2.6	-6.7	-8.6	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4,855)	149,589 (6.1)	16.5	77.9	35.2	-51.9	3.5	7.8	3.5	3.2	- 1.5	-2.9	-0.6	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	51,232 (2.1)	48.8	-	-	-	-	-	-	-	1.4	5.3	24.5	
	VJC	VIETJETAVIATION	131,800	69,042 (3,001)	86,946 (3.6)	11.0	66.2	25.0	-88.5	5.4	13.7	3.7	3.2	0.8	0.7	-2.1	
ndustrials ransport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	66,158 (2.7)	10.8	9.5	19.1	-57.0	29.9	12.9	2.5	2.3	0.1	1.2	-2.0	
. /	CII	HOCHIMINHCITY	22,600	5,398	202,442 (8.3)	38.4	36.2	23.1	65.7	2.4	3.8	-		0.3	-0.3	7.4	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/A (# N/A)	46.4	-		-92.4	-		-		-	-	-	
ndustrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	326,043 (13.4)	37.7	30.6	25.8	- 14.4	5.1	8.9	1.5	1.4	0.7	-0.5	-7.7	
(capital goods)	CTD	COTECCONS CONSTR	54,900	5,438 (236)	97,069 (4.0)	3.6	28.6	29.3	-52.4	2.7	2.7	0.8	0.8	-0.1	- 1.9	-2.6	
	REE	REE	45,066	(230) 18,419 (800)	28,969 (1.2)	0.0	9.5	8.7	-4.5	13.2	13.0	1.3	1.1	-0.2	0.4	0.7	

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	nce (%	.)
Cottor	ooue		11100	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	57,921 (2.4)	46.1	14.9	15.1	- 17.5	18.7	17.2	2.5	2.3	-0.3	-2.0	- 1.6	-0.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	26,177 (1.1)	31.4	37.2	15.3	- 10.5	7.1	12.8	1.7	1.7	0.6	- 1.4	6.5	3.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	3,333 (0.1)	34.1	7.4	5.4	-5.1	13.2	14.5	1.1	-	0.0	-0.7	-6.8	-7.
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	660,196 (27.0)	18.0	26.4	13.6	21.9	7.4	12.1	1.6	1.5	0.4	2.0	2.0	1.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	60,911 (2.5)	36.5	20.3	14.5	-0.5	6.4	7.8	1.0	1.1	1.1	- 1.1	- 1.2	- 1.
Materials	DCM	PETROCA MAUFER	13,650	7,226 (314)	76,864 (3.1)	46.5	16.3	9.6	-4.5	10.2	16.7	1.6	1.4	0.7	- 1.4	-4.8	-4.
	HSG	HOA SEN GROUP	18,314	11,063 (481)	286,445 (11.7)	38.9	18.1	10.0	67.9	7.5	13.6	1.3	1.1	1.9	4.7	6.6	3.
AAA	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	26,345 (1.1)	97.2	-	-	17.2	-	-	-	-	0.0	6.5	8.5	6
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	23,489 (1.0)	4.6	15.5	13.0	-51.0	12.9	12.6	1.7	1.6	0.0	- 1.0	0.1	0.
Energy	PVD	PETROVIETNAMDRI	17,727	9,854 (428)	105,736 (4.3)	39.9	32.3	13.3	- 11.9	4.2	7.6	1.0	1.0	0.4	1.1	- 1.6	-2.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	96,665 (4.0)	35.9	9.4	7.9	2.2	14.5	14.9	1.3	1.1	-0.2	-0.2	-1.1	0.
	MWG	MOBILEWORLD INV	46,500	65,024 (2,826)	346,470 (14.2)	0.0	67.9	24.2	14.4	1.3	9.4	2.7	2.6	-0.7	-2.5	5.2	4
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	94,050 (3.8)	0.0	16.8	14.6	2.4	20.1	20.7	3.1	2.6	0.0	1.5	4.6	4
Consumer discretionary	YEG	YEAH1GROUP CORP	23,403	1,261 (055)	12,123 (0.5)	70.6	-	-	-	-	-	-	-	-0.5	- 1.4	-4.5	- 12
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	56,725 (2.3)	30.3	-	33.7	-75.2	-6.0	22.8	7.8	7.4	- 1.2	5.1	1.5	- 1.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	12,131 (0.5)	34.6	16.6	11.1	41.2	13.1	18.9	2.1	1.8	1.1	-0.5	0.0	-2
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	2,354 (0.1)	45.4	13.8	13.9	10.7	20.2	19.2	2.7	2.5	- 1.3	0.9	5.8	2
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/A (# N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2,664)	147,737 (6.0)	0.0	16.4	13.7	15.5	27.6	28.9	4.2	3.6	0.8	-0.4	- 1.3	-0

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

# Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### **Retails & Consumers**

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

# Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

# Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

### Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

# Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

#### Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)								
Buy:	Hold:	Sell:						
+15% or more	+15% to -15%	-15% or more						

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.